



# Business Connection

CITY OF SOUTH GATE

February 2019

## City of South Gate Local Economic Advisory Program (LEAP)

In 2018, the City prepared an economic development strategy, identifying four core focus areas intended to guide City leaders in developing and implementing a successful economic development plan. Since then, the City sought the California Academy for Economic Development (CALED) to facilitate the preparation of a LEAP program in South Gate to provide recommendations on how the City can better support small businesses.



This year, the City is focusing on continuing to implement the recommendations provided by the LEAP team and expanding on the collaboration and partnerships the City has with regional and local partners.

Some of the recommendations from the LEAP Team included:

- Actively engaging with the local Small Business Development Center (SBDC) to provide more local programming such as SBDC workshops and training;
- Distributing a survey to business owners to get more details about assistance needs from a broader contingent of businesses;
- Assembling information about the real estate market and sales trends;
- Expanding startup and business expansion funding; &
- Build a business database to promote broker networking.

City of South Gate  
Local Economic Advisory  
Program (LEAP)

Supporting  
Small Businesses



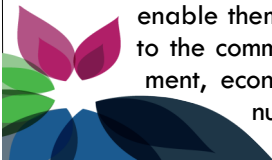
October 16, 2018 Report  
August 27, 2018 LEAP Event



Some initial steps recommended by LEAP that the City has begun to do include:

- Asking businesses to share data with the City
- Maintaining a list of useful resources, and partners, on the City's webpage;
- Promote shopping small/shopping local campaign;
- Celebrating local success stories;
- Evaluating the existing façade improvement program; and
- Meeting and seeking input from local businesses, particularly small businesses.

These recommendations are intended to help address the areas of greatest needs among local businesses, to ensure effective communication between local business owners and organizations that can help them. The City hopes implementing these recommendations will support the City's businesses and enable them to thrive, providing benefits to the community in the form of employment, economic activity, and tax revenues.



### Calendar of Events

#### City Council Meetings

February 12th & 26th at 6:30pm  
City Hall Council Chambers  
8650 California Avenue

#### Planning Commission Meeting

February 5th & 21st at 7:00pm  
City Hall Council Chambers  
8650 California Avenue

#### South Gate Chamber of Commerce

General Board Meeting  
February 21st at 10:30am  
3350 Tweedy Blvd.

#### Business Panel— Access to Capital

March 7th at 10:00am  
South Gate Girls Club House  
4940 Southern Ave.

#### Save the Date:

#### City Hall Open House/ Historic Seaborg House Ribbon Cutting

March 23rd at 8:00am  
City Hall  
8650 California Avenue

## HOW CAN WE HELP YOU?

### City of South Gate

#### Economic Development Division

8650 California Ave., South Gate, CA 90280  
Business Hours: Monday—Thursday 7am-5:30pm

#### Website

[www.cityofsouthgate.org/business](http://www.cityofsouthgate.org/business)

#### Phone

(323) 563-9535

#### Email

[ecodev@sogate.org](mailto:ecodev@sogate.org)

#### Mobile App

South Gate Connect

# Business Connection

## (AB 1826) Mandatory Recycling for Businesses & Multifamily Properties

In April 2016, AB 1826 California's Mandatory Organic Waste Recycling Law, went into effect. It requires businesses and multifamily properties of five units or more to recycle their organic waste depending on the amount of waste they generate per week. Effective January 2019, businesses and multi-family properties that generate 4 cubic yards of solid waste per week must arrange for organic waste recycling services.



\*Organic waste includes food waste, green waste, landscape and pruning waste, nonhazardous wood waste and food-soiled paper that is mixed in with food waste. While businesses must divert all of these materials, multi-family properties are not required to have a food waste diversion program.

To sign up for organics service, contact Waste Management at (626) 260-2586 or email us at equinter@wm.com. Waste Management will be able to tell you if your business is required to have organic services.

### Overview of AB 1826 Requirements

DATE	Cubic Yards Generated Weekly
April 1, 2016	8 (organic waste)
January 1, 2017	4 (organic waste)
January 1, 2019	4 (solid waste)

## Save the Date— Upcoming Events

The City of South Gate presents

# Welcome to your City

**Saturday, March 23**  
**8:30am - 1pm**  
**City Hall • 8650 California Avenue**

8:30 am - Prayer & Continental Breakfast  
 10 am - Historic Seaborg House Ribbon Cutting  
 10:30 am - City Hall Open House

Get to know your Mayor and City Council  
 Chat with Police Officers  
 Receive Info from all City Departments

**PRIZES!**

Children Activities | Food Trucks | Giveaways | Scavenger Hunt

**HISTORIC SEABORG HOUSE**

For more information call City Manager's office at (323)563-9508



## Panel Sobre Acceso a Capital

Jueves, Marzo 7  
 10AM - 12PM

4940 Southern Ave,  
 South Gate, CA



Workforce Development, Aging and Community Services (WDCS) and the Los Angeles Quality American Job Centers of California are equal opportunity employers/programs. Auxiliary aids and services are available upon request, to individuals with disabilities.

**Busca expandir su negocio?**

Infórmese sobre préstamos!

¿Qué tipo de préstamos hay disponibles para su negocio?

¿Cómo me puedo preparar para recibir un préstamo?

Conozca nuevos recursos y oportunidades para su negocio!

America's JobCenter of California  
 HUBCITIES CONSORTIUM

**Registración gratis!**

<https://lasbdcnet.ecentardirect.com/events/20250>

Preguntas? Contacte a:  
 Francia Martinez  
 (323)586-4700 Ext.4764  
 fmartinez@hubcities.org

## RESOURCES FOR YOUR BUSINESS

### Free Business Workshops

Offered by the Small Business Development Center (SBDC).

All workshops are held at:  
 El Camino College  
 13430 Hawthorne Blvd.  
 Hawthorne, CA 90250

### SBDC Orientation

Feb. 26th at 6:00 pm - 7:00 pm

### Start-up Cash and Cash Flow

Feb. 28th at 12:00 pm - 2:00 pm

### Business Financials

March. 6th at 12:00 pm - 2:00 pm

### Business Loans 101

March. 13th at 2:00 pm - 4:00 pm

For More Info: 1-866-588-7232  
[www.smallbizla.org](http://www.smallbizla.org)

**South Gate Chamber of Commerce**  
 Business Resource Center  
 (323) 567-1203  
[www.southgatecc.org](http://www.southgatecc.org)

**Tweedy Mile Business Association**  
 (323) 564-8233  
[www.tweedymile.org](http://www.tweedymile.org)

**Business License/ Special Event Permits/ Change of Ownership**  
 (323) 563-9527  
[www.cityofsouthgate.org](http://www.cityofsouthgate.org)

**HubCities Consortium**  
 One-Stop Career Center  
 (323) 586-4700  
[www.hubcities.org](http://www.hubcities.org)

**Bulky Item Pick-Up**  
 (800) 774-0222

**Report Illegal Dumping**  
 (323) 357-5802

**Report Graffiti Hotline**  
 (800) 430-8455